

Los Cabos

info guide

summer 2012

Los Cabos
**World Class
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**5 Free
Legal
Tips**

*When buying
Real Estate in Cabo*

+ *Fishing
Dining
Activities
Services
Maps
Golf
Music
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Real Estate*



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Welcome to Paradise

Los Cabos, México.

The main tourist area of Los Cabos (The Capes) is Cabo San Lucas, San José del Cabo and the 29 kilometers (20 miles) of beautiful beach front and golf courses between them called the Golden Corridor. Cabo San Lucas, with its iconic arch and stunning bay fronting popular Medano Beach, is known for annual fishing tournaments, waters ports, shopping, and wild and crazy nightlife, with over one hundred restaurants and bars.

Charming and colonial San José del Cabo is considered the quiet side of Los Cabos with good restaurants, art galleries and shops in the historic downtown. The tranquil San José estuary is where the underground rivers that supply Los Cabos' water meet the Sea of Cortez. The new exclusive Puerto Los Cabos Golf Resort and Marina east of town has changed the face of San José with world class fishing and championship golf just minutes away.



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On the Cover ++++++

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Los Cabos info guide

summer 2012



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Merging currents of the Eastern Pacific meet with the Sea of Cortez to create unique upwelling where the nutrient rich food chain forms and attracts the entire spectrum of trophy sized game fish. Black and blue marlin reaching sizes up to 1,000 pounds, yellowfin tuna of all proportions, the ever popular acrobatic dorado and of course the elusive and lightening quick wahoo are just a sampling of the game fish that frequent these bountiful waters. Warm blue currents are found within close proximity and world-class angling is right at your fingertips ■

San José del Cabo

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Incredible sport fishing adventures in unspoiled waters is what originally put Southern Baja California on the map. Pioneers of big game sport fishing first scouted the area in the early 1950's, and the great reports lured even greater numbers of visitors in the 60's and 70's. The opening of the Transpeninsular Highway in 1974 paved the way for expansive modern development. This is where the exotic desert landscape meets the turquoise-colored sea and all of the fun begins.





Various local tournaments are held throughout the year; ask for more information. *NOTE: Several of Los Cabos' highest-rated courses are within private residential resort developments. Membership opportunities may require property purchase.*

Diamante Dunes Course

Our featured course is located approximately 5 miles of downtown Cabo San Lucas and 40 minutes from San José International Airport on the Pacific Coast. Davis Love III has designed a traditional links style private golf course which was voted 2010's #1 New International course by Golf Magazine ■

Golf Paradise In Los Cabos.

Where The Desert Meets The Sea

Golf in Los Cabos has become as popular as our legendary fishing and it's no wonder with the quantity and quality of play. The Corridor boasts championship golf from one end to the other, and the Norman-Nicklaus twin nines at Puerto Los Cabos mean even more greens close to San José. Some courses offer reduced rates for twilight play.

Club rentals, golf carts and course beverage service are standard at most courses.



Photos courtesy of Diamante Los Cabos.

**Cabo
San Lucas**

Diamante Dunes Course

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CABO SAN LUCAS

The Diamante Dunes Course is the first golf course on the Baja California Sur Pacific Coast, which opened in 2009 and has received rave reviews. The masterful design of Davis Love III features a world class resort golf course, perfectly situated along the Pacific Ocean which provides breathtaking sunset views. It promises a golf experience not only unique to Cabo, but indeed, a ground breaking achievement that is without equal for thousands of miles. The Dunes Course is a natural links wonderland carved out of large sand dunes creating a true feeling of a British Isles-style golf outing with the added benefit of abundant sunshine and warm Pacific breezes. Diamante is the ultimate expression of a golf resort community driven by a love for the game.

The Diamante site is located approximately 5 miles and a 10 minute drive from downtown Cabo San Lucas.

The Diamante Dunes Course is officially a private facility for the exclusive use of its members only. We want you to be one of the privileged few to enjoy the benefits of private resort golf in Cabo San Lucas

www.GolfDiamante.com



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Transpeninsular, Cabo San Lucas, B.C.S.

Opened in 1994 this extraordinary golf course, was designed by Robert Trent Jones Jr. Three spectacular ocean front holes, highlight this championship golf course, where whales have been seen to breach only yards away.

www.QuestroGolf.com

San José del Cabo

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Km. 119 Libramiento Aeropuerto,
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Club Campestre San José opened it's doors in 2007 with spectacular views from every hole of this Jack Nicklaus designed course. Golf Digest recently names them as one of the Top 20 Best Maintained Courses in North America.

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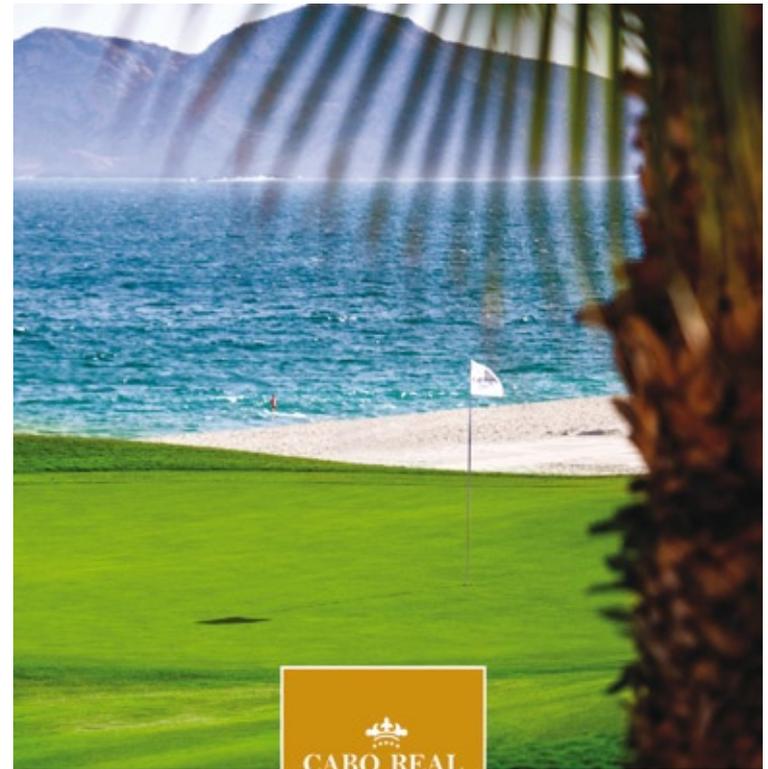
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Paseo de los Pescadores s/n
La Playa, San José del Cabo, B.C.S.

This 18 hole course was designed by both Jack Nicklaus and Greg Norman. This current Composite Course consists of the first 9 holes from the Mission Course designed by Greg Norman and the first 9 holes of the Marina Course designed by Jack Nicklaus.

www.QuestroGolf.com



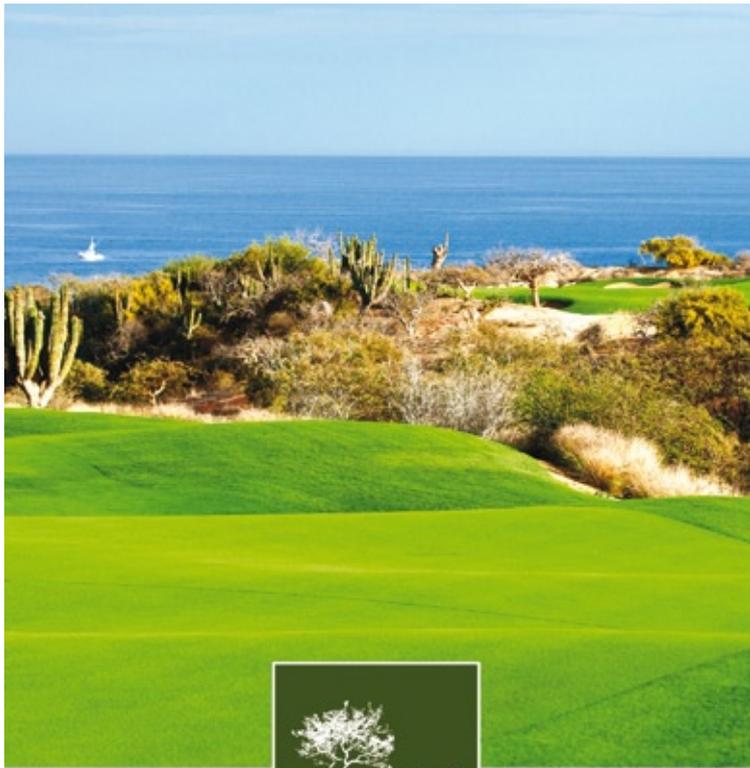
THE CROWN OF LOS CABOS
HAPPENS TO BE GREEN

The Cabo Real Golf Club first opened for play in 1994. This extraordinary golf course, designed by Robert Trent Jones Jr., immediately gained worldwide recognition upon opening. This championship golf course is highlighted by it's three spectacular ocean front holes. Their dramatic natural beauty was best captured during the PGA Senior Grand Slam when television fans around the world were treated to an amazing performance by whales which were breaching just yards away from these amazing holes.

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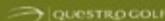
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This Jack Nicklaus designed course was recently named by Golf Digest as one of the Top 20 best maintained courses in North America and was also named "The Best New Resort Course in all of Mexico". Club Campestre San Jose opened its doors in June 2007 with spectacular views to the Sea of Cortez from every hole as well as canyon and mountain vistas. Club Campestre San Jose invites you to enjoy the incredible panoramic views, dramatic elevation changes, our championship undulating greens and, of course, our warm hospitality and impeccable service.



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BEGIN WITH THE SHARK, FINISH WITH THE BEAR

Puerto Los Cabos is pleased to announce that our opening 18 holes is a composite design consisting of 9 holes each from the design teams of both Jack Nicklaus and Greg Norman. This unique course will allow our guests to experience the difference in their design philosophies while enjoying a sneak-peek of the future work to come. Never before have efforts from these great designers been used to create a combined 18 holes. This current Composite Course consists of the first 9 holes from the Mission Course designed by Greg Norman and the first 9 holes of the Marina Course designed by Jack Nicklaus. Both of these fabulous courses will faithfully carry out the vision of two of the greatest players of all time.



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Have fun in the sun!

Families and groups love the lifestyle here because there's no shortage of fun for every age or fitness level. Start the day with early morning surfing or boogie boarding. At Medano Beach in San Lucas, there's safe swimming and beach clubs, along with parasailing, jet ski and kayak rentals, or try stand up paddle boarding, Cabo's hottest new water sport.

In Cabo San Lucas Bay, a short boat trip to Lovers Beach behind the arch is a must do to visit one of the most photographed and beautiful beaches in the world. Take your

tour to the arch in the world's largest glass bottom boat, and get the best view above and below the sea, without getting wet!

In the Corridor, swimming, snorkeling or diving at Santa Maria Bay and Chileno Beach -by road or snorkel cruise -feature excellent conditions year round. Palmilla Beach is a favorite for swimming and kayaking near San José and surfers won't want to miss the sets at nearby Costa Azul. There's always plenty to do in and on the water in Los Cabos, with sunset the perfect time to relax aboard one of the many cruises around Cabo San Lucas Bay.

Los Cabos is known as one of Mexico's best areas for flora and fauna. Explore or bird watch at the San José estuary, also perfect for a morning walk. Take a horseback ride along the beach or a trail ride at Cabo Real. From November through March, gray and humpback whales visit; whale watching excursions

CABO SAN LUCAS

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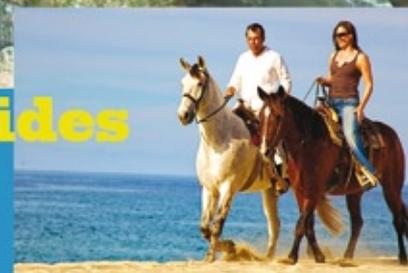
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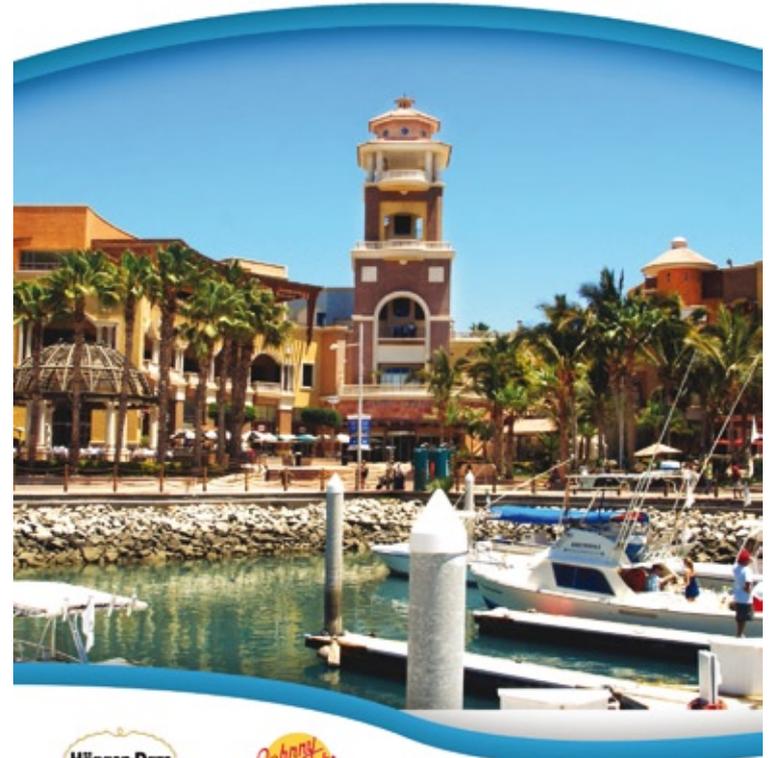
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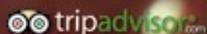
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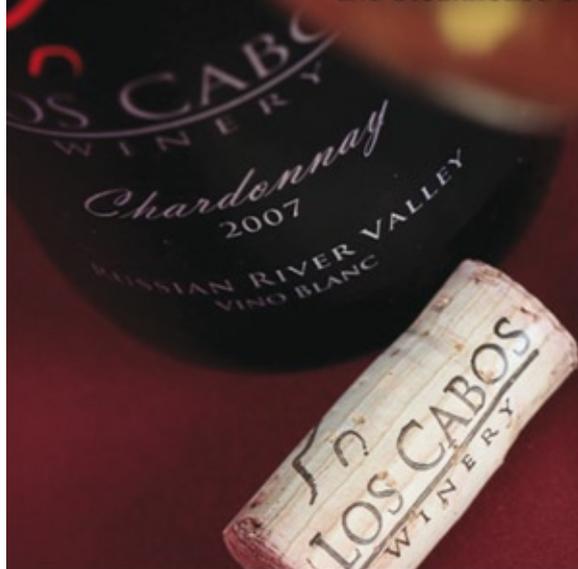
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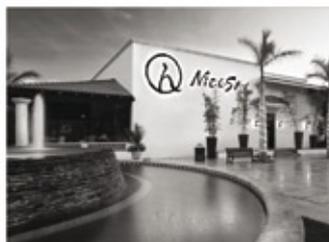
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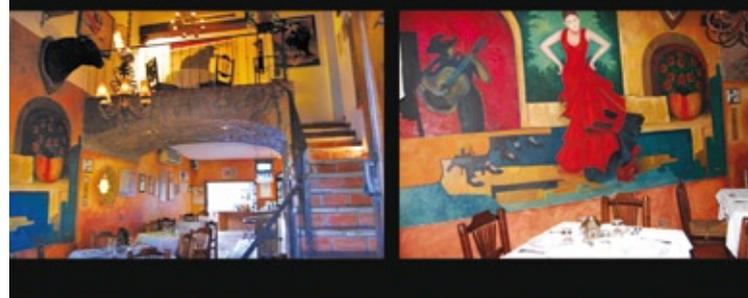
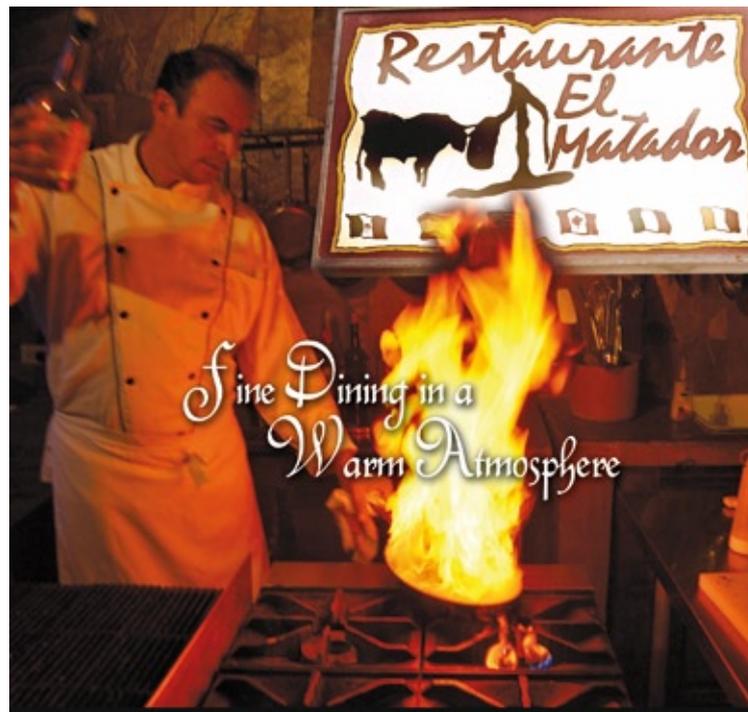
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Los Cabos Real Estate

By Michael Aviani

—I am truly amazed at the growth I have seen in the Los Cabos area in the past 25 years. When I first came to this area in 1985 I remember only one traffic signal in Cabo San Lucas and just a stop sign at the intersection of Manuel Doblado and the Carretera (Federal Highway) in San José del Cabo—

Now there are dozens of traffic signals and there are many franchises such as McDonald's, Burger King, Domino's Pizza, Subway, Costco, Home Depot, Office Depot and many car dealerships like Ford, Honda, Mercedes Benz, Toyota, Hummer &



Cadillac have also been built. There are several world class golf courses with famous named designers such as Jack Nicklaus, Tom Fazio, Tom Weiskopf, Greg Norman and several others.

There is also a new marina on line in San José that includes a surrounding development with 2 more golf courses and several residential developments that will have hundreds of multimillion dollar homes.

I would suggest to anybody that is interested in investing in Los Cabos Real Estate to take their time and be very selective as to what & where they buy.

There are so many projects coming on line that there will be an incredible selection in condos, homes and residential building lots. Keep in mind that the newer developments could have construction taking place in and around them for the next 5-10 years.

How much time will you actually be using the prop-

erty? If it is just 2-4 weeks a year then you may seriously want to consider renting the property out while you are not using it as even a 2 bedroom condo can cost \$20,000-\$50,000 a year in HO fees, electric bills, etc.

The yearly costs for some homes are easily double those figures. With our affiliate company Los Cabos Vacation Rentals, Inc. which is based in California, we can help you make your property productive.

I would love to work with anyone serious about investing here to find which option works best for them so please don't hesitate to check our web site at www.LosCabos-RealEstate.Pro and/or call me at 624-142-2100 locally or 1-866-568-7859 toll free from US for more info. With all the problems going on around the globe Los Cabos still has some peace and tranquility left for now. Come enjoy it while you can! ■



3 Levels
Ocean View
Satellite TV
Swimming
Pool
(Outdoor)



14-20 guests
Interior square footage: 6000
Exterior square footage: 1500
Total square footage: 7500

Villa Los Amigos

Beautiful 4200 sq. ft. 4 bedroom 4½ bath villa with heated pool and spa overlooks hole #3 of the Ocean Course of the famous Palmilla Jack Nicklaus designed golf course and the Sea of Cortez. This beautiful villa sits on a 1385 sq. meter lot just steps from the beach, has 2 double garages and a 1 bedroom apartment w/bathroom.





3 Levels
 3 Bedrooms
 2 Bathrooms
 2000 sq. ft.
 400 sq. meters
 MLS #09-799
 Heated Pool
 Balcony

\$249,500.00

Casa Blanca

Beautiful 3 level property is located in San José del Cabo (Chamizal) on (2) 200 sq. meter lots 400 sq. meters total.

The private pool area with 10 meter heated pool is one level below the house and is landscaped with palm trees & many fruit trees including orange, mango, bananas, lime, coconut, papaya & avocado.

Above the pool area is the 2nd level home with 3 bedrooms, 2 bathrooms, kitchen, dining room, living room and laundry room. All appliances including refrigerator, stove, washer, dryer, micro wave, air conditioners, security lighting, Sat TV, automatic irrigation, granite bar, all solid guana castle wood doors & cabinets. Full gym with treadmill, Nautilus bench press/butterfly rack & 3 tier rack of dumbbells sits on upper terrazzo.



1,244 sq. ft.
 MLS #10-2255

\$37,500.00

La Noria, Puerto Los Cabos

La Noria is a subdivision, located in the beautiful Puerto Los Cabos in San José del Cabo. The lot is suitable for building your dream home, right in the center of a newly developed area.



1,116 sq. ft.
 MLS #10-2369

\$95,000.00

Boca del Salado D-5, East Cape

1,116 sq. meter lot can be combined with Lot #6 which is right in front of this beautiful ocean view location to form over a half acre to build a beautiful east cape home.

5 Free Legal Tips

When buying Real Estate in Los Cabos

By Jonathan Pikoff

Buying Real Estate in Los Cabos can be an exciting experience and lead to years of enjoyment. During my 22 years of living and working in Mexico, I have seen hundreds of real estate transactions and I want to share a few ideas with you.

1 Buying Presales. A presale is when the home you are purchasing has not yet been built by the developer. The Model home looks great, the drawings of the development look good and a lot of dirt is being moved. The pricing frequently is more attractive, but beware the builder may be constructing your house with your money. In such case, the success of the development may depend on future sales. If the developer has an underlying mortgage on the property for development funds or other creditors, your investment may be in serious jeopardy. Be sure to conduct a thorough due diligence and to the extent possible, hold back some funds until you receive title through the real estate closing process.

2 Third Party Escrow and Title Insurance Exist. A typical real estate transaction involves two steps. The first step is a private contract between seller and purchaser agreeing to the terms of the transaction. The second step is the execution of the transfer of real estate at the notary public's office. The private contract typically requires an initial earnest money deposit. Do not deliver the earnest money deposit to the seller. If there is a disagreement during the closing process, it is hard to recover the money from someone's personal bank account. Companies like Stewart Title and Fidelity National provide third party escrow and can hold the

“I never felt this **good** coming out of an attorney's office.”

Brent M., Cabo Bella/Vancouver

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funds in dollar accounts in the United States. These companies also offer title insurance. Title insurance is an additional cost in the closing process, but it can help give you peace of mind.

3 Declare the Full Value in Your Deed. After the fact, I have seen too many transactions where the seller convinces the purchaser to list an amount less than the full purchase price in the deed. The innocent purchaser is told his closing costs will be lower since the registered value of the property will be lower than full value, so it sounds enticing. The problem arises down the road when the purchaser sells the property. The Mexican income tax is calculated based on the value listed in the deed. As a result, the purchaser may be stuck with a larger Mexican income tax bill at the time of resale.

4 Not All Real Estate Agents Are The Same. The occupation of a Real Estate agent does not require a license. Real estate brokers in Los Cabos have organized themselves in part to elevate the education and ethics of the real estate professional. Look for a broker who is a member of AMPI. Consider asking for referrals.

5 Not All Real Estate Attorneys Are The Same. I have seen legal mistakes over my two decades in Mexico, but I have not seen a lawyer or the notary public held responsible for the mistake. Be sure to ask for references. The choice of a qualified attorney can make the closing process smoother and save you money both in the closing and in the future ■

Jonathan Pikoff lives and works in Los Cabos. Jonathan is licensed to practice law in Texas and Mexico. His law practice is focused on protecting the rights of the U.S. and Canadian investor in Mexico. Jonathan can be reached at:

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Also please take a look at the Los Cabos Activities page for prices and info on Cabo San Lucas Diving, Cabo Fishing, Cabo Golf and many more activities that are available here in Los Cabos, Mexico. We also have fantastic Cabo San Lucas Area Maps and links to Los Cabos Weather Info ■

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Villa Andaluza

Situated in the exclusive gated community of Pedregal in Cabo San Lucas. Completed in early 2007 this beautiful new villa encompasses over 9,000 square feet of indoor and outdoor living space. The villa is built on a cliff with panoramic views of the Pacific Ocean.

The kitchen, pantry, living, dining, and entertainment rooms are located on the main level, and feature a 14 foot-high ceiling, 60 inch plasma TV with surround sound and an indoor/outdoor waterfall.

Four of the six bedrooms are built to master suite standards, with private marbled baths. The feature master bedroom has a

Amenities

- 3 Levels
- Air Conditioning
- CD Player
- Ceiling Fans
- Fire Pit
- Gas BBQ
- Gourmet Kitchen
- Granite /Marble Counter tops
- Jacuzzi (outdoor)
- Ocean View
- Outdoor Bar
- Outdoor Stereo
- Satellite TV
- Shade Structure
- Spa
- Stereo
- Swimming Pool (Outdoor)
- View
- Wall Safes
- Washer and Dryer
- Wet Bar



private Jacuzzi and fire-pit on its covered terrace. The two Master rooms also feature a Bose Surround Sound Home Theater System. The entire house has marble floors both indoors and out. Every bedroom has HDTV with satellite reception, a CD player, and air-conditioning. Daily maid service is included. Also included with your stay is a personal chef and full time hospitality customer service attendant.

A private 30' sport fishing boat is located in the Marina exclusively for guests of Villa Andaluza. It has its own crew and is available to charter for a moderate price for fishing, snorkeling or a sunset cruise.

Sleeping Accommodations

- 6 bedrooms
- 3 King Suites,
- 2 Queen Suites
- 1 Bedroom with 2 Full Size Beds

Additional Info

- Maximum number of guests: 12
- Interior square footage: 5000
- Exterior square footage: 4000
- Total square footage: 9000



Amenities

4 levels
 Air Conditioning
 Ceiling Fans
 Exercise Equipment
 Fireplace (Gas)
 Gas BBQ
 Gourmet Kitchen
 Granite/Marble
 Counter tops
 Jacuzzi (outdoor)
 Marble Floors
 Outdoor Bar
 Pool Table
 Putting Green
 Satellite TV
 Shade Structure
 Stereo
 Swimming Pool
 (Outdoor)
 View
 Washer and Dryer
 Wet Bar
 Wireless Internet

Villa de Los Sueños

This outrageous 8 bedroom Estate Villa sits on 3 lots that comprise an acre of heaven on the Pacific side of the Pedregal in Cabo San Lucas.

There are 3 huge master suites in the main house, 3 separate master suites down below and a large 2 bedroom / 2 bath guest apartment with kitchen. A 60 foot pool with several thousand sq. feet of pool deck, fire pits, gas BBQ, gym - game room with pool table, work out equipment, putting green and much, more.

Sleeping Accommodations

8 bedrooms
 5 King Suites | 2 Queens
 Apartment w/King size
 bed+kitchen
 Queen Suite

Additional Info

Maximum number of guests: 16
 Interior square footage: 10500
 Exterior square footage: 5000
 Total square footage: 15500





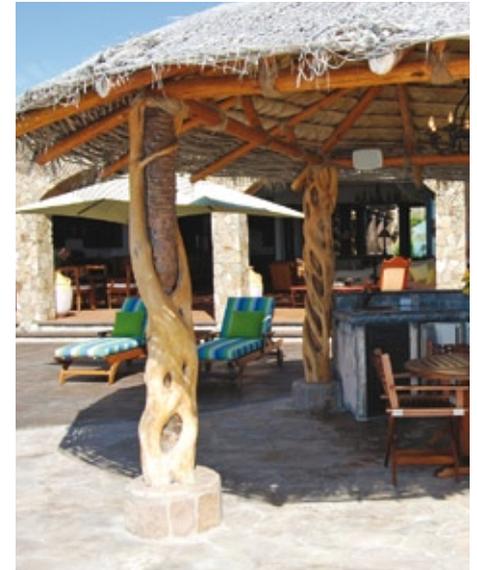
Villa Estero

This beautiful 5 bedroom villa with pool & spa sits on 3/4 of an acre right on the beach in the Fundadores section of Puerto Los Cabos. Two of the master suites open up to the spectacular pool area with outdoor bar & BBQ. An eclectic fusion of colonial Mexican and Tuscan architecture, this magnificent beach front villa features not only a stunning design, but is also steps away from the golden sand and azure surf of Los Cabos famous East Cape.

For those who love to entertain, Estero features a large gourmet kitchen complete with high end stainless steel appliances, granite counter tops and rich cabinetry, adjacent

Amenities

1 Level
Air Conditioning
Beach front
CD Player
Ceiling Fans
Fire Pit
Gas BBQ
Gourmet Kitchen
Granite/Marble
Counter tops
Jacuzzi (outdoor)
Satellite TV
Shade Structure
Stereo
Swimming Pool
(Outdoor)
View
Vonage Phone
Wireless Internet



living and dining rooms include wrap-around ropes, chaise lounges and a massive hardwood dining table for twelve.

The resort style outdoor living at Estero also includes a palapa shade covering the large outdoor grilling and dining area. Infinity -style Jacuzzi seemingly floats within the pool distinguished by its six big bubbling jets.

Sleeping Accommodations

5 bedrooms.
4 King Suites
1 Queen Suite

Additional Info

Maximum number of guests: 10
Interior square footage: 4,500

San José del Cabo

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Ricky J.

Ricky J Biography Perseverance is a quality many people talk about, but it's a select few that can actually claim to possess it. In a music industry littered with broken promises and tattered dreams, talent and a willing ability to adapt are the foundations for perseverance.

Ricky J built his reputation in the clubs of Montreal, Quebec, Canada and after six years, found himself at #3 on the Canadian Billboard charts with his smash hit "No Means No." By the time 2004 rolled around, Ricky J found himself in the middle of a sweeping career change that would test his perseverance.

Ricky J opted to step away from making music in 2004. A young veteran at that point of almost 10 years, Ricky repositioned himself behind-the-scenes, getting involved in song writing, booking artists, artist development and management, as well as co-producing records. In 2007, he became the Music Director for a major urban lifestyle magazine in Canada, and partnerd with a close friend to develop A-List Entertainment.

Canada's Ricky J has embraced that fact and is a living breathing testament to making it a reality with the release of his new single, "Waitin 4 You" co-produced and written by Ricky J. As we have seen Ricky's track record is starting to shape up. Straight from some great online viral success, radio success and sales success in Canada of his smash hit "Whatta Night" which is Gold as a Digital Download in Canada as well has topped the Crossover and Pop charts in that country. "Whatta Night" was also selected as a song on the popular television show, "So You Think You Can Dance" Canada.

"I plan 2012 to be an incredible year for my new music venture and, most importantly, my own music," he says emphatically. "There won't be any doubt." www.rickyj.com

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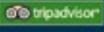
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